



2Q26 Earnings Conference Call

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Speakers

Eduardo Messmacher
Chief Executive Officer

Jose Maria Cid
Chief Financial Officer

Business Overview

Company Overview

Findep (the “Company”), leader in bringing **financial inclusion to the underserved Hispanic communities** through responsible lending and insurance products.

Key Pillars



Proven business focused on a large, growing target market



Highly profitable and resilient across economic cycles



Demonstrated success in agile technological development that quickly translates to business impact



Positioned to drive growth, unlock further efficiencies, and deliver consistent returns

FitchRatings

National Ratings:

Long-Term: **A+(mex)**

Short-Term: **FI+(mex)**

IDRs (Affirmed): **BB**

Outlook: Stable
(June 2026)

**HR
Ratings®**

Long-Term Rating (Affirmed): **HRA+**

Short-Term Rating (Affirmed): **HR2**

Outlook: Stable
(July 2026)

Markets



32+ Years
of experience in
microfinance



41% portfolio
share in the US



Eduardo Messmacher, CEO

2Q 2026 Highlights

Findep's 2Q26 results reflect strategic cycle navigation: prioritizing **asset quality**, **selective origination**, and **cost discipline** across Mexico and the resilient U.S. Hispanic market.

Earnings & Revenue

Net Profit
MX\$ 143.6 million
(-1.4% YoY)



Interest Income

MX\$ 1.1 billion
(-11.4% YoY)



Business activity

Loan Origination
MX\$ 1.05 billion
(-9.5% YoY & +13% QoQ)



Risk & Portfolio

NPL Ratio (Stage 3)
5.2%
(-70 basis YoY)



Write-Offs

MX\$ 347.9 million
(-13.7% YoY)



NPL's TTM Write-offs
20.9%
(+140 basis points YoY)



NPL's TTM Write-offs / Total Loan Portfolio + TTM Write offs
21.9%
(+70 basis points YoY)



Liquidity

Cash & Cash Equivalents
MX\$ 1.3 billion
(+4.1% YoY)



Equity-to-Asset-Ratio
48.4%
(+319 basis points YoY)



Size

Average Loan Portfolio
MX\$ 7.6 billion
(-5.9% YoY)



Macroeconomic Environment: Mexico & United States



Cautious Navigation & Quality Focus & Credit Selectivity



- Inflation continued to ease, dropping to 3.37% YoY, successfully entering BANXICO's target range.
- BANXICO executed a prolonged pause, holding the benchmark interest rate unchanged at 6.50%.
- Restrictive interest rates remain, keeping pressure on private consumption and household credit demand.
- Tight market conditions sustain high selectivity in lending to mitigate potential portfolio risks.



Growth Engine & Resilient Demand



- The Federal Reserve maintained a hawkish stance, fixing the funds rate at the 3.50% – 3.75% range.
- Strong private domestic demand and a resilient labor market continue to support overall portfolio growth.
- The Hispanic segment remains a solid driver for credit demand, offsetting the cautious environment in Mexico.

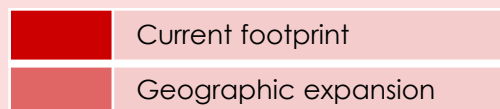
By Region

-10.3% YoY Mexico
(MXN terms)

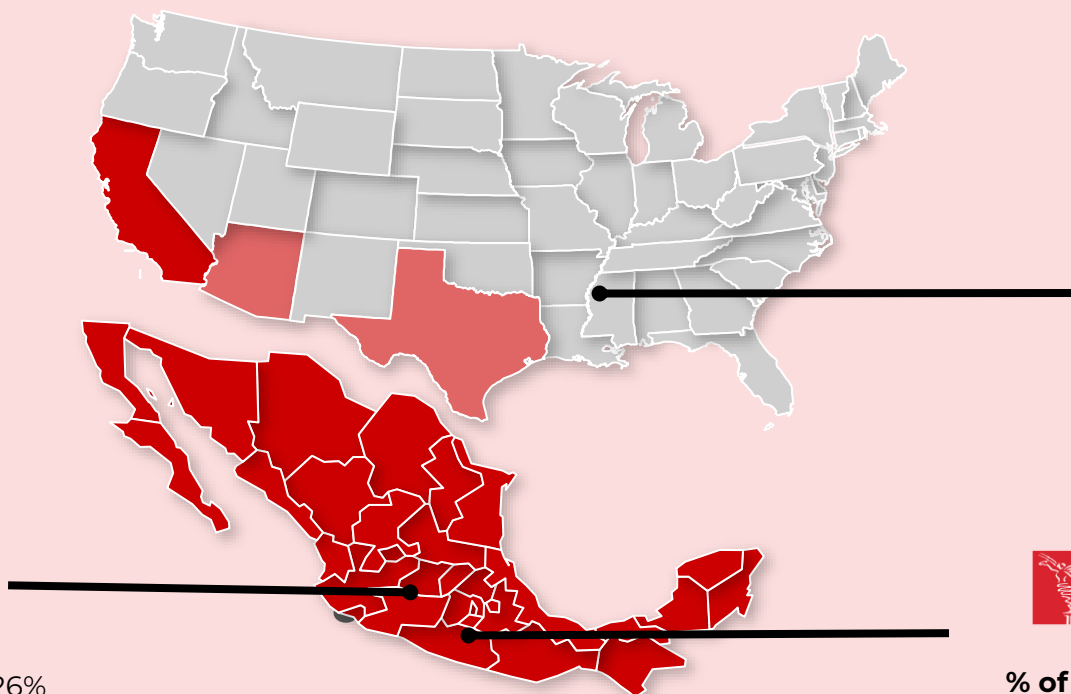
+11.4% YoY United States
(USD terms)

Company Overview by Subsidiary

Through its **robust technological platform**, Findep provides easy, reliable, and transparent unsecured loans to underserved customers in **Mexico and the US**.



% of Total Portfolio : 26%
AEF³ Portfolio: -13% YoY
Stage 3 Loan: 6.6%



% of Total Portfolio: 41%
AFI¹ Portfolio: +11% YoY*
Stage 3 Loan: 3.7%



% of Total Portfolio: 33%
FISA² Portfolio: -8% YoY
Stage 3 Loan: 5.9%

1. AFI – Apoyo Financiero Inc.
2. FISA – Financiera Independencia S.A.B.
3. AEF - Apoyo Economico Familiar

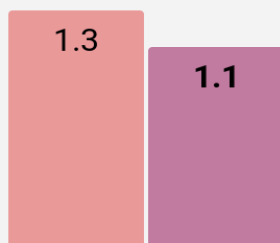
* In dollar terms.
 As of 2Q26; Exchange rate as of 30/06/2026:
 1 USD = 17.4986 MXN

Jose Maria Cid, CFO

2Q 2026 Financial Highlights

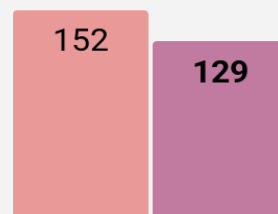
Interest Income (MX\$, billion) ● -11.4% YoY

■ 2Q25 ■ 2Q26



Interest Expense (MX\$, million) ● -15.5% YoY

■ 2Q25 ■ 2Q26



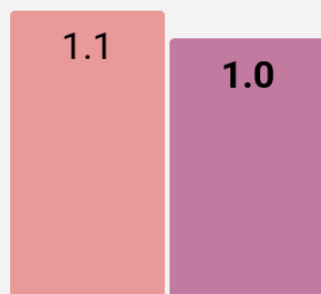
Interest Bearing Liabilities (MX\$, billion) ● -8.3% YoY

■ 2Q25 ■ 2Q26



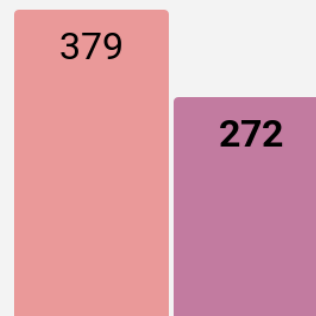
Net Interest Income (MX\$, billion) ● -10.9% YoY

■ 2Q25 ■ 2Q26



Provision for Loan Losses (MX\$, million) ● -28.2% YoY

■ 2Q25 ■ 2Q26



Coverage Ratio ● +480 bps YoY

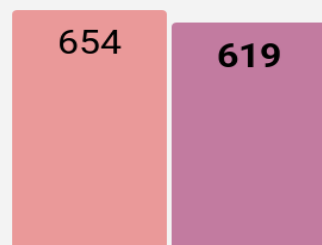
■ 2Q25 ■ 2Q26



2Q 2026 Financial Highlights

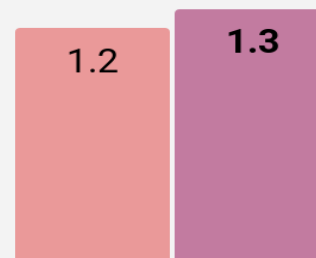
Non- Interest Expenses (MX\$, million)  -5.3% YoY

■ 2Q25 ■ 2Q26



Cash & Equivalents (MX\$, billion)  +4.1% YoY

■ 2Q25 ■ 2Q26



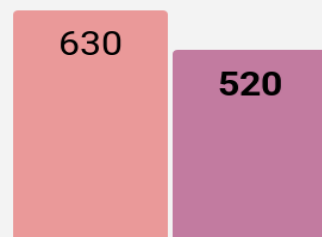
Net Debt (MX\$, billion)  -12.6% YoY

■ 2Q25 ■ 2Q26

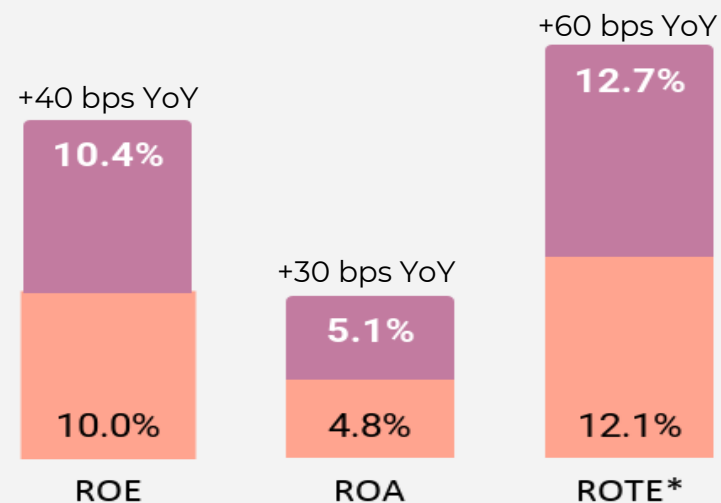


Operating Cash Flow (MX\$, million)  -17.4% YoY

■ 2Q25 ■ 2Q26



Profitability



2Q26

2Q25

*ROTE: Return on Tangible Equity

Income Statement

MX\$, mm	2Q26 vs 2Q25				
	2Q26	1Q26	2Q25	\$	%
Interest Income	1,118.7	1,142.9	1,263.0	(144.3)	(11.4%)
Interest Expense	128.7	129.4	152.3	(23.6)	(15.5%)
Net Interest Income	990.0	1,013.6	1,110.7	(120.7)	(10.9%)
Provision for Loan Losses	272.1	286.1	378.8	(106.7)	(28.2%)
Net Interest Income After Provision for Loan Losses	717.9	727.5	731.9	(14.0)	(1.9%)
Commissions and Fees Collected	109.6	111.5	132.4	(22.8)	(17.3%)
Commissions and Fees Paid	19.2	19.7	17.3	2.0	11.5%
Market Related Income	(3.5)	(1.4)	(12.3)	8.8	(71.5%)
Other Operating Income (expense)	17.2	17.3	23.2	(6.0)	(25.9%)
Net Operating Revenue	821.9	835.2	858.0	(36.0)	(4.2%)
Non-Interest Expense	619.4	626.3	653.8	(34.4)	(5.3%)
Total Income (Loss) Before Taxes	202.6	208.9	204.1	(1.6)	(0.8%)
Current	32.7	75.7	43.8	(11.1)	(25.3%)
Deferred	26.3	(14.2)	14.7	11.5	78.1%
Net Income (Loss)	143.6	147.3	145.5	(2.0)	(1.4%)
Weighted Average Number of Shares	337.5	337.5	337.5	-	(0.0%)
EPS	0.4253	0.4365	0.4312	(0.0059)	(1.4%)

n/a: Not applicable

Any variations in totals & in percentage change (2Q26 vs 2Q25) figures are due to decimals

Balance Sheet

MX\$, mm	2Q26 vs 2Q25				
	2Q26	1Q26	2Q25	\$	%
Assets					
Cash and Cash Equivalents	1,266.5	1,410.3	1,216.5	49.9	4.1%
Total Loan Portfolio	7,575.3	7,637.8	7,975.5	(400.2)	(5.0%)
Total Loan Portfolio - Net	6,689.7	6,707.1	6,942.1	(252.4)	(3.6%)
Other Accounts Receivable - Net	496.1	504.2	467.0	29.1	6.2%
Property, Plant & Equipment - Net	147.5	148.3	152.8	(5.4)	(3.5%)
Deferred Income Tax	805.6	817.9	828.3	(22.7)	(2.7%)
Other Assets	1,799.4	1,815.6	1,871.3	(71.9)	(3.8%)
Total Assets	11,204.7	9,993.1	11,478.2	(273.4)	(2.4%)
Liabilities					
Long term debt issuance	2,556.7	2,610.6	2,618.9	(62.2)	(2.4%)
Bank and Other Entities Loans	1,797.3	1,807.8	2,131.6	(334.3)	(15.7%)
Other Accounts Payable	1,422.6	1,376.3	1,533.5	(110.9)	(7.2%)
Total Liabilities	5,776.6	5,794.7	6,284.0	(507.4)	(8.1%)
Stockholder's Equity					
Capital Stock	157.2	157.2	157.2	0.0	0.0%
Additional Paid-In Capital	1,574.7	1,574.7	1,574.7	(0.0)	(0.0%)
Capital Reserves	14.3	14.3	14.3	(0.0)	(0.0%)
Retained Earnings	3,514.8	3,814.3	3,178.0	336.8	10.6%
Net Income (Loss) for the Year	290.9	147.3	319.7	(28.8)	(9.0%)
Foreign exchange effect	(121.0)	(96.5)	(47.1)	(74.0)	157.2%
Other comprehensive income movement ent related to NIF D-3	(2.7)	(2.7)	(2.7)	0.0	(0.0%)
Total Stockholders' Equity	5,428.1	5,608.6	5,194.1	234.0	4.5%
Total Liabilities and Stockholders' Equity	11,204.7	11,403.3	11,478.2	(273.4)	(2.4%)

n/a: Not applicable

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Q&A Session

If you would like to ask a question, please press the “raise your hand button” located at the bottom of the screen, if you are connected via telephone, please dial *9

Please remember to unmute yourself before speaking



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